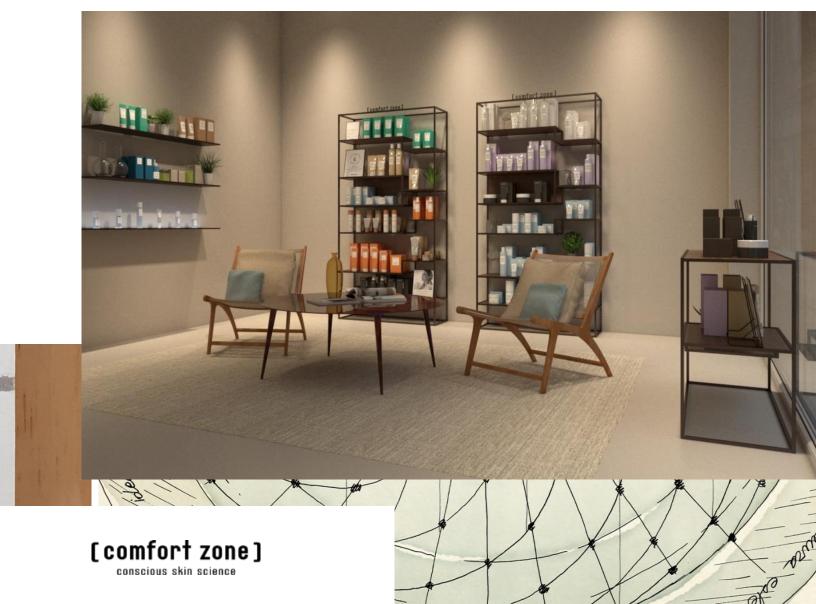


A NEW MERCHANDISING COLLECTION

FOR SUCCESSFUL SELL-OUT

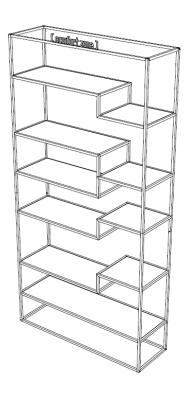
Talabo

Our [comfort zone] collection of branded displays and merchandising features a refined and modern made-in-Italy design along with an effective communication inviting spa guests to discover our product ranges, their active ingredients and their benefits.



DISPLAY LARGE





CODE B4022



SIZE

L 896 X H 1800 X 293 MM

MATERIAL

Display's structure material: varnished iron. Shelves material: fumigated wood. Mat finishing. Comfort zone logo included with magnets.

COLOUR

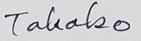
Burnished bronze according with the other CZ merchandising materials.

MOUNTING INSTRUCTION

The display need to be mounted. All instructions and tools are included.

PACKAGING SIZE 30x35x120 cm weight: kg 25

SPA: £900







DISPLAY SMALL





CODE B4023

NEW

SIZE

L 448 X H 1800 X 288 MM

MATERIAL

Display's structure material: varnished iron Shelves material: fumigated wood. Mat finishing. Comfort zone logo included with magnets.

COLOUR

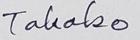
burnished bronze according with the other CZ merchandising materials

MOUNTING INSTRUCTION

The display need to be mounted. All instructions and tools are included.

PACKAGING SIZE 34x13x97cm weight: kg 14

SPA: £550



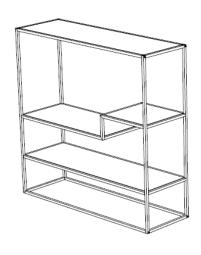




CONSOLE TABLE







CODE B4024

SIZE L 896 X H 874 X 288 MM

MATERIAL

Display's structure material: varnished iron Shelves material: fumigated wood. Mat finishing. Comfort zone logo included with magnets.

COLOUR

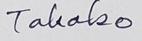
burnished bronze according with the other CZ merchandising materials

MOUNTING INSTRUCTION

The display need to be mounted. All instructions and tools are included

PACKAGING SIZE 34x21,5x96 cm weight: kg 12

SPA: £450







DISPLAY MATERIALS

DESK DISPLAY CODE B3576 L 36 X H 12 X W 17 cm

For **mini-size and** deluxe size display



CZ WALL PLACKARD **CODE B3577** L 30 x H 17.2 cm



Suitable for walls and treatment room doors.

CZ LOGO **CODE B3154** L 30 x H 3,5 cm

[comfort zone]

Self standing metal logo suitable for windows or shelves.

SHOPPING REGLETTE CODE B3816

L min.8 max 23 x H 3,4 cm

To **highlight on shelves** Promo, Best seller, New launches and Gifts.



FRAME BIG **CODE B2792**

FRAME MEDIUM CODE B2793

FRAME SMALL **CODE B2794**







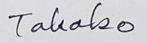


STEEL TRAY CODE B3441



CODE B3006









BASIC RULES

DOs

- Let's divide Face products from Body products in two different displays. If you have only one display, place Face products on top and Body products on lower shelves.
- **Keep products from the same category** and system together (Sacred Nature, Skin Regimen).
- For Face, always place the Essential line on the first shelf. For Body, always place Body Strategist on the first shelf.
- **Always place anti-ageing at eye level**. Those are the ranges we want clients to see first.
- Always place the **Shelf Talker** or **Glorifier** next to each system. These communicate the benefits, active ingredients and results of each system. Place Discovery kit or other sets next to the products of the same system.
- Always make sure there is the metal [comfort zone] logo on top of the displays.
- Decorate with **small green plants or flowers** in glass pots.

DON'Ts

- Don't keep the POS from previous campaign => Please remove old shelf talkers, posters and shopping materials and replace with the new collection!
- Don't exagerrate with decorations or items that don't relate. => Keep it simple and create a clear and simple set up.
- Don't display the products randomly. => Align the products by daily use from cleanser to mask.



PLANTS AND NATURE

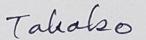
Use seasonal plants or flowers inspired by the Davines Village Garden.

Choose transparent glass pots.

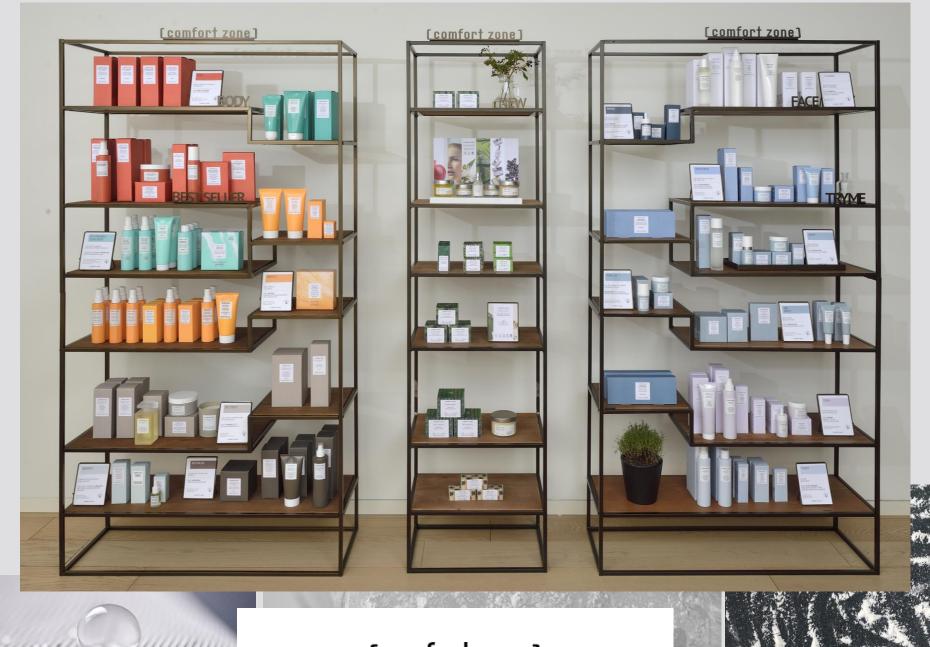
Select small or delicate branches instead of too many flowers.

For the bottom shelves choose some aromatic plants in ceramic pots.





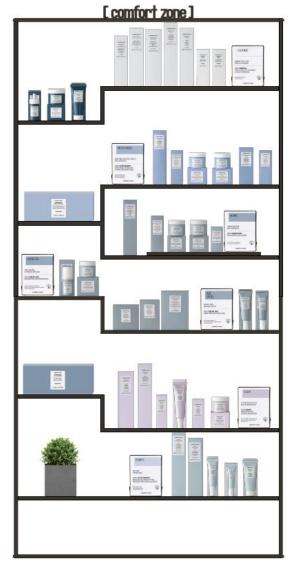




[comfort zone]

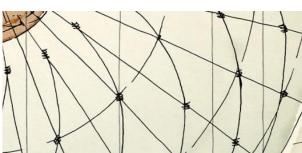
NEW PLANOGRAMS

FOR A UNIQUE RETAIL SPACE

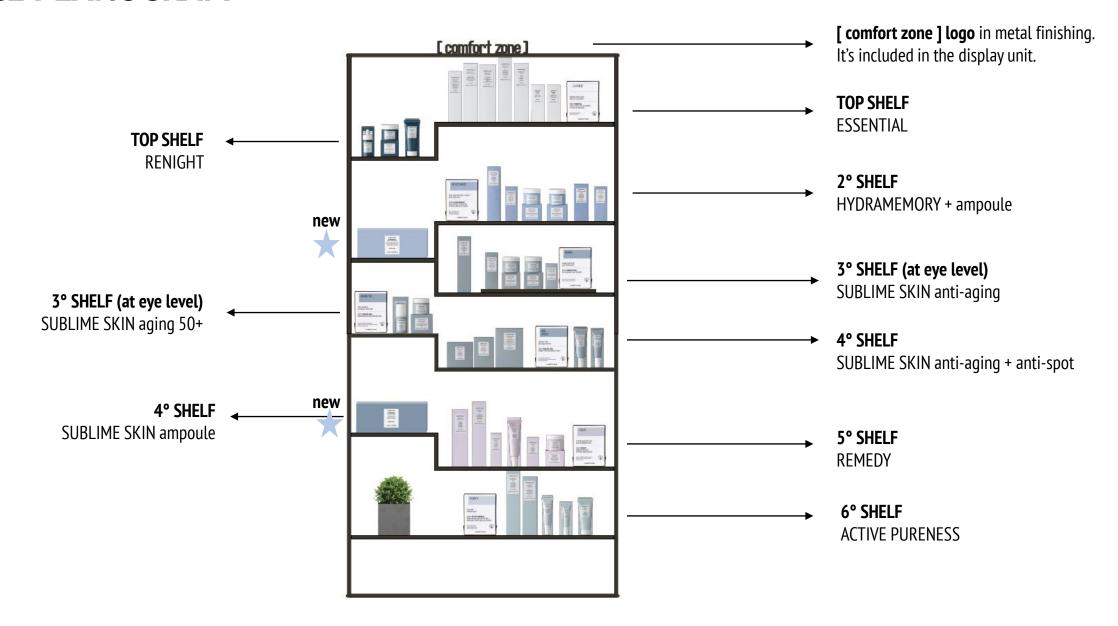




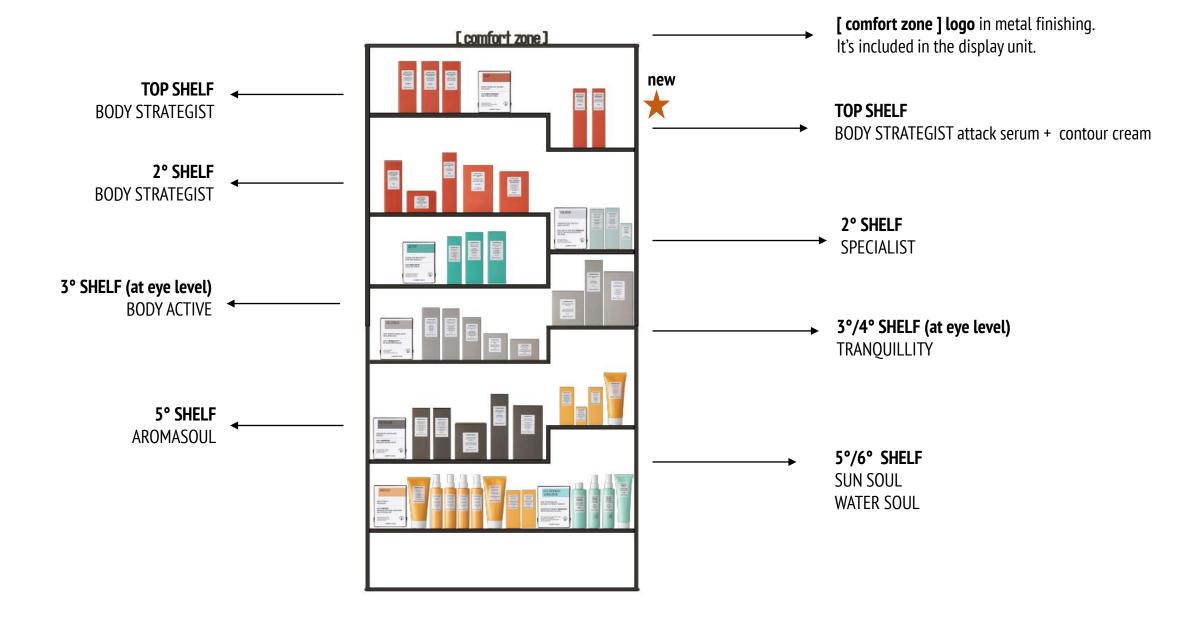




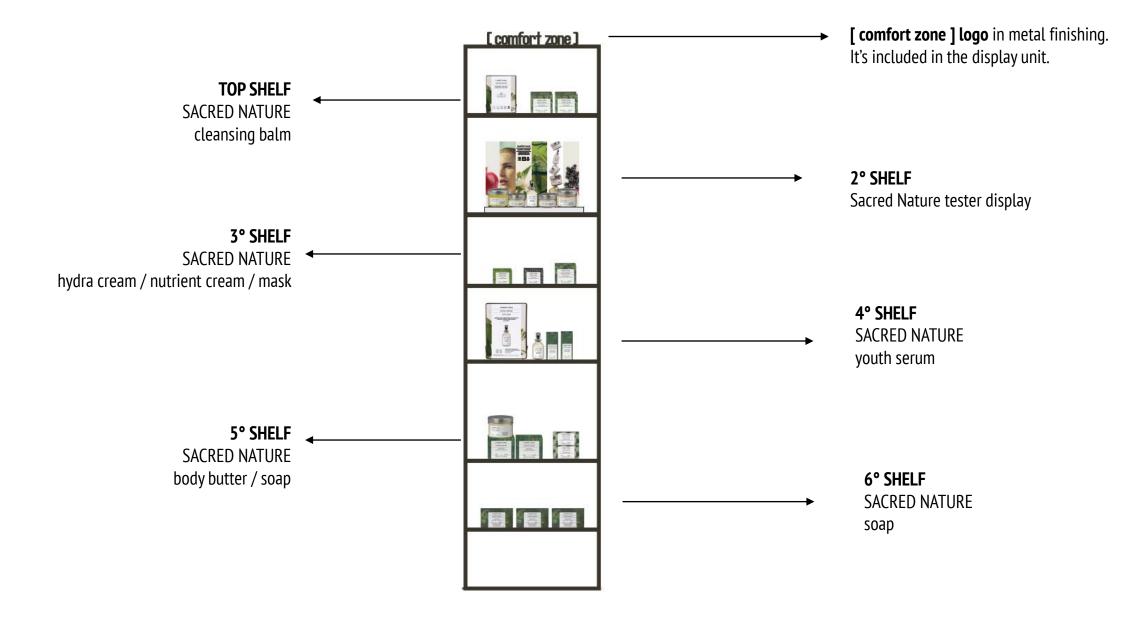
FACE PLANOGRAM



BODY PLANOGRAM



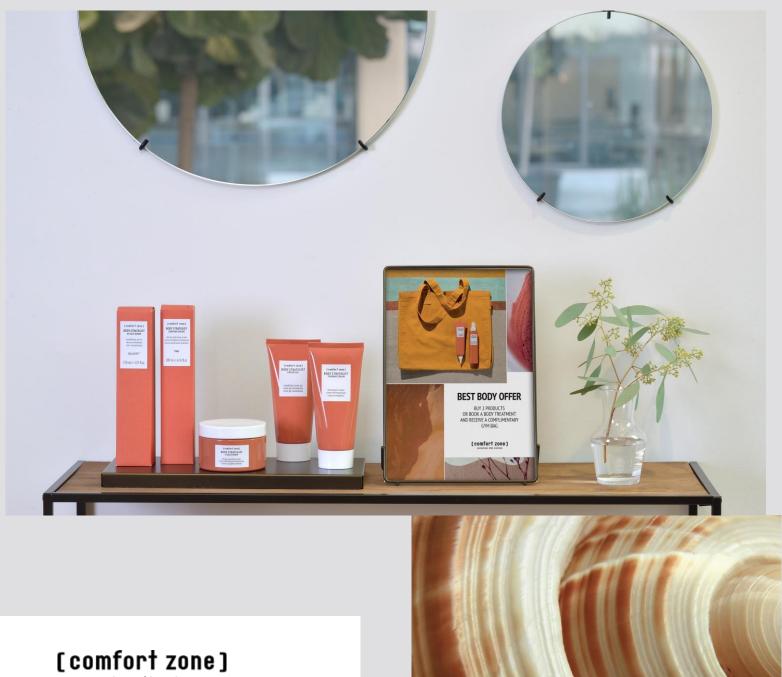
SACRED NATURE PLANOGRAM

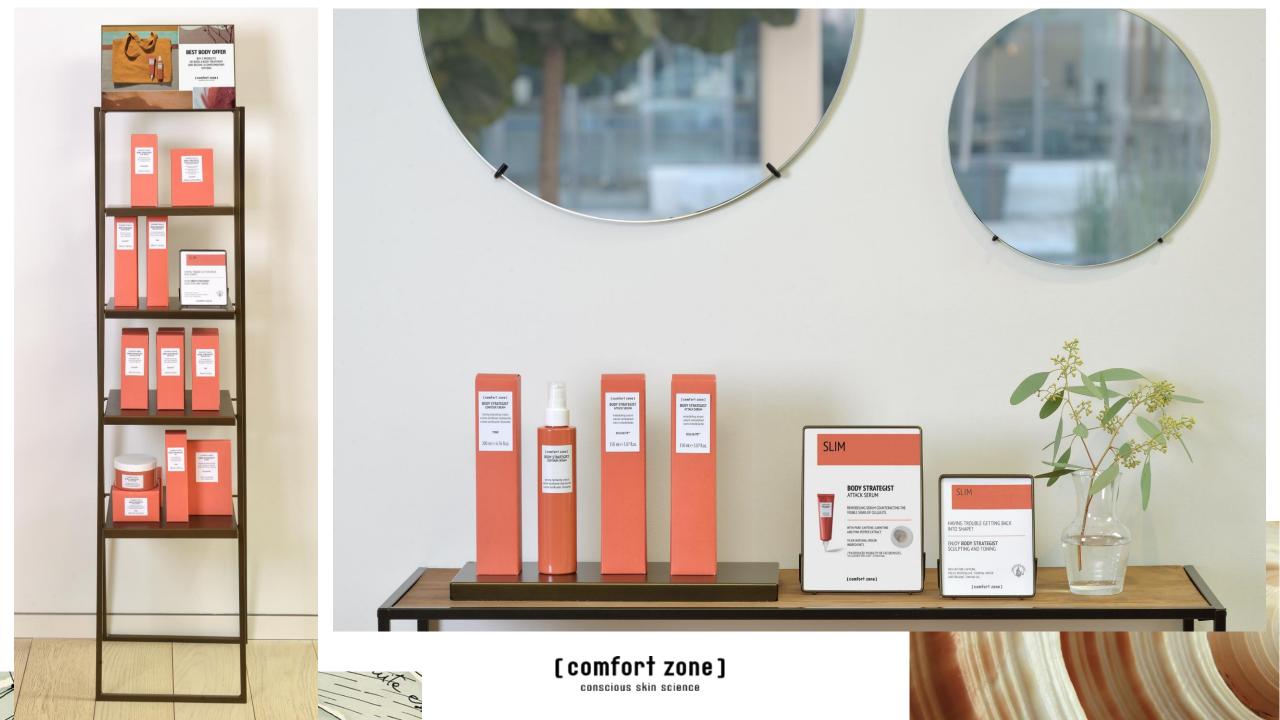




[comfort zone]



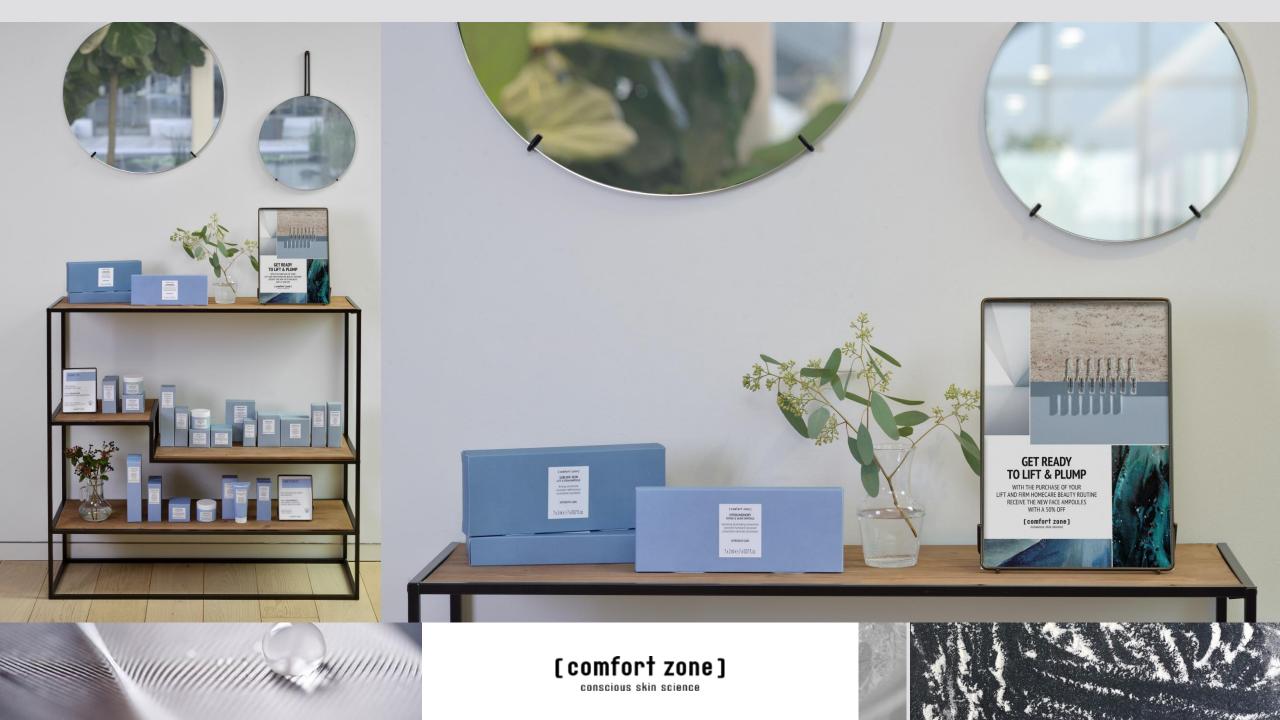


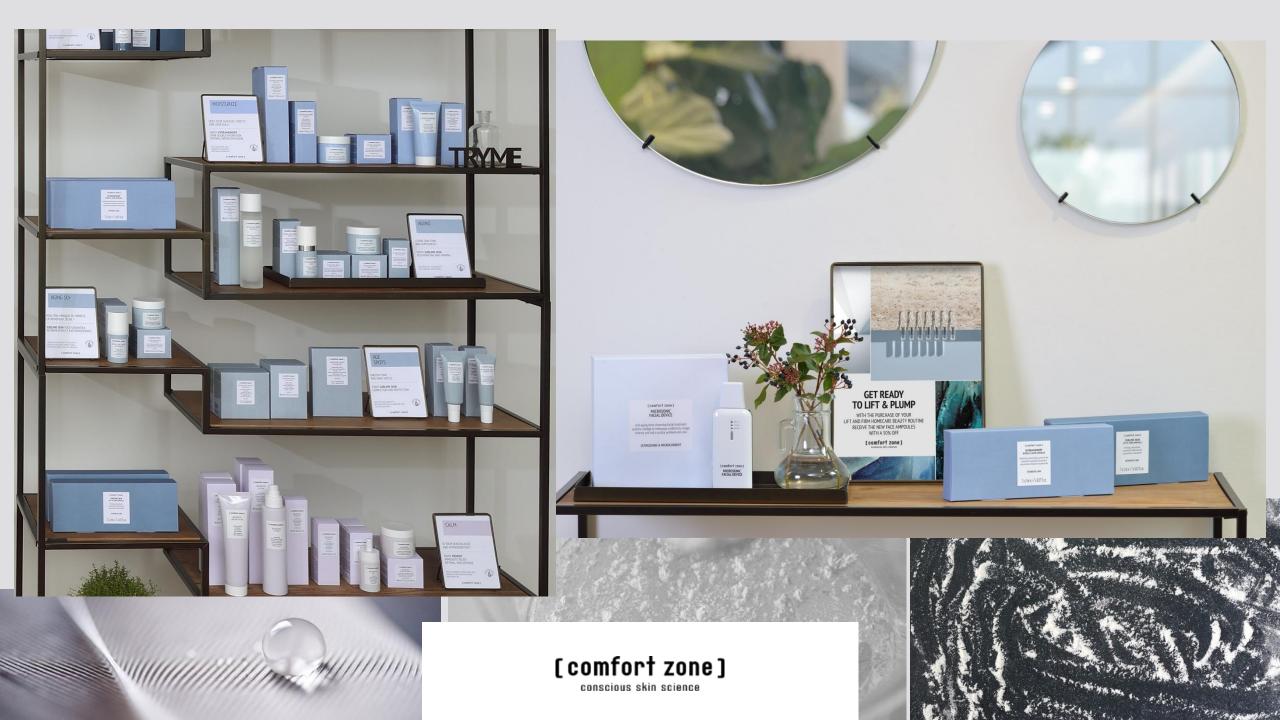




FACE AMPOULES + AT HOME DEVICE

[comfort zone]

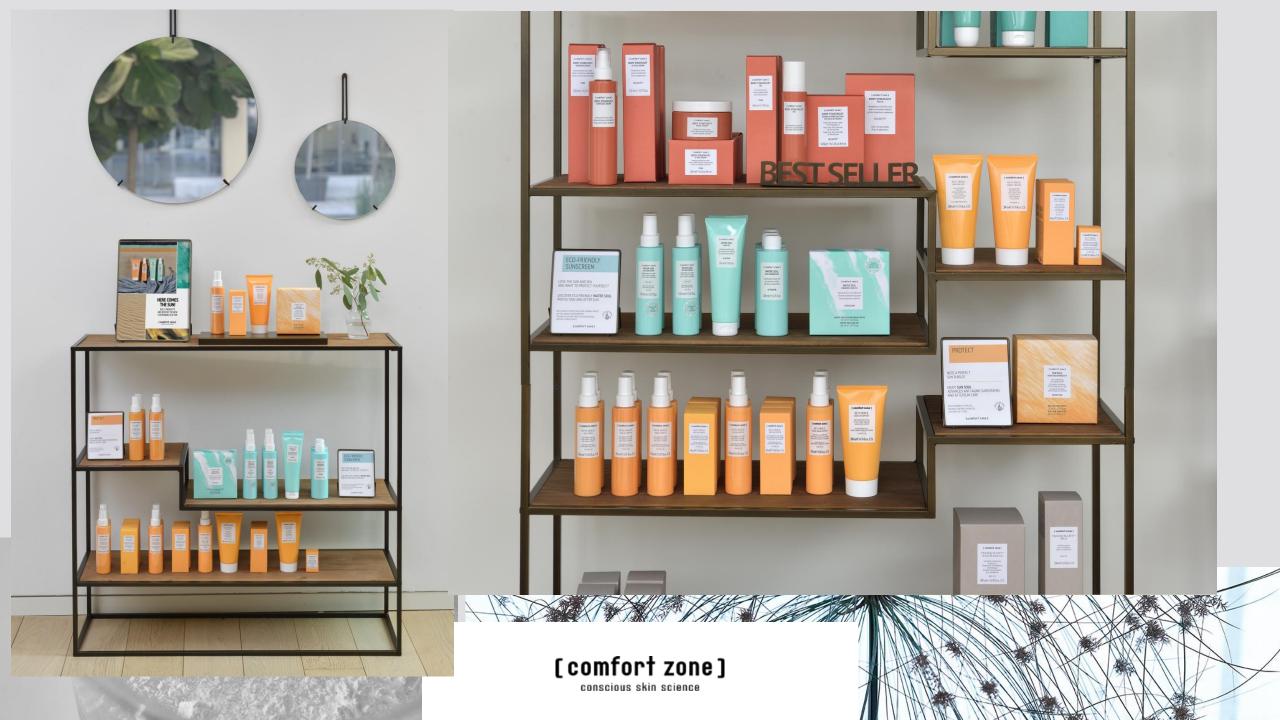






KITS

[comfort zone]



DISCOVERY KIT

COLLECTION





